



Avyukta Intellicall

[avyuktaindia](http://avyuktaindia.com)



+91-856-00-00-600

[www.dialerindia.com](http://www.dialerindia.com)

# Avyukta Intellicall

## Software – Telephony- CRM – Hardware

PHP , CRM , ERP , MIS , Dot Net , Web development

Auto / Predictive / Hosted – WFH - PC Less – Android - Cloud Dialer

DoT Approved A / A+ Grade VoIP with/out Dialer Combo – Custom Asterisk Developments

Jaipur – Delhi – Manila – Nairobi - Ahmedabad



+1-408-791-3820

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[sales@dialerindia.com](mailto:sales@dialerindia.com)





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```

extract_num-
ber_and_incr(destination, source) int
*destination; unsigned char **source; { extract_num-
ber(destination, *source; *source += 2; } #ifndef EXTRACT_MAC-
ROS #undef EXTRACT_NUMBER_AND_INCR #define EXTRACT_NUM-
BER_AND_INCR(dest, src) \extract_number_and_incr (&dest, &src) #endif /*
not EXTRACT_MACROS */ #endif /* DEBUG */ #if DEBUG is defined, Regexp prints
many voluminous messages about what it is doing (if the variable 'debug' is nonzero). If
linked with the main program in 'iregex.c', you can enter patterns and strings interactively.
And if linked with the main program in 'main.c' and the other test files, you can run the al-
ready-written tests. */ #ifdef DEBUG /* We use standard I/O for debugging. */ #include <stdio.h>
/* It is useful to test things that "must" be true when debugging. */ #include <assert.h> static int
debug = 0; #define DEBUG_STATEMENT(e) e #define DEBUG_PRINT1(x) if (debug) printf (x) #define
DEBUG_PRINT2(x1, x2) if (debug) printf (x1, x2) #define DEBUG_PRINT3(x1, x2, x3) if (debug) printf
(x1, x2, x3) #define DEBUG_PRINT4(x1, x2, x3, x4) if (debug) printf (x1, x2, x3, x4) #define DE-
BUG_PRINT_COMPILED_PATTERN(p, s, e) if (debug) print_partial_compiled_pattern (s, e) #define DE-
BUG_PRINT_DOUBLE_STRING(lw, s1, s2, sz) if (debug) print_double_string (lw, s1, s2, sz)
extern void printchar; /* Print the fastmap in human-readable form. */ void print_fastmap (fastmap)
char *fastmap; { unsigned was_a_range = 0; unsigned i = 0; while (i < (1 << BYTEWIDTH)) { if (fastmap[i++]
) { was_a_range = 0; printchar (i - 1); while (i < (1 << BYTEWIDTH) && fastmap[i]) { was_a_range = 1; i++; } if
(was_a_range) { printf ("-"); printchar (i - 1); } } } /* Print a compiled pattern string in hu-
man-readable form, starting at the START pointer into it and ending just before the pointer END. */ void
print_partial_compiled_pattern (start, end) unsigned char *start; unsigned char *end; { int mcnt, mcnt2; un-
signed char *p = start; unsigned char *pend = end; if (start == NULL) { printf ("(null)\n"); return; } /* Loop over
pattern commands. */ while (p < pend) { switch (ire_opcode_t) *p++ { case no_op: printf ("no_op");
break; case exact: mcnt = *p++; printf ("/exact/%d", mcnt); do { putchar ('/'); printchar ("p++");
while (--mcnt); break; case start_memory: mcnt = *p++; printf ("/start_memory/%d/%d", mcnt,
*p++); break; case stop_memory: mcnt = *p++; printf ("/stop_memory/%d/%d", mcnt, *p++);
break; case duplicate: printf ("/duplicate/%d", *p++); break; case anychar: printf ("/anychar");
break; case charset: case charset_not: { register int c; printf ("/charset/%s", ire_opcode_t) ("p-
1) == charset_not ? "not" : ""); assert (p == *p < pend); for (c = 0; c < *p; c++) { unsigned bit;
unsigned char map_byte = p[1 + c]; putchar ('/'); for (bit = 0; bit < BYTEWIDTH; bit++) if
(map_byte & (1 << bit)) putchar (c * BYTEWIDTH + bit); } p += 1 + *p; break; case beg-
line: printf ("/begin"); break; case endline: printf ("/endline"); break; case on_failure_-
jump: extract_number_and_incr (&mcnt, &p); printf ("/on_failure_jump/%d", &mcnt);
break; case on_failure_keep_string_jump: extract_number_and_incr (&mcnt, &p); printf
("/on_failure_keep_string_jump/%d", &mcnt); break; case dummy_failure_jump: ex-
tract_number_and_incr (&mcnt, &p); printf ("/dummy_failure_jump/%d", &mcnt); break;
case push_dummy_failure: printf ("/push_dummy_failure"); break; case may-
be_pop_jump: extract_number_and_incr (&mcnt, &p); printf
("/maybe_pop_jump/%d", &mcnt); break; case pop_failure_-
jump: extract_number_and_incr (&mcnt, &p); printf ("/pop_-
failure_jump/%d", &mcnt); break; case jump_past_alt:
extract_number_and_incr (&mcnt, &p); printf ("/-

```



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# What does the “Dialer Suite” Include



PC Less/based CRM based Predictive / Progressive / Manual Outbound Dialer

“ONLY LIVE HELLO CALLS” to enable 4 X Calls/Agent/Day wrt Manual Dialing on CRM with Auditing / Reporting

OTP Lead/Recording/Data/List/Report Security apart from Masking option (Custom\*) + Automated TL Feature with triggers on all events for better Agent productivity

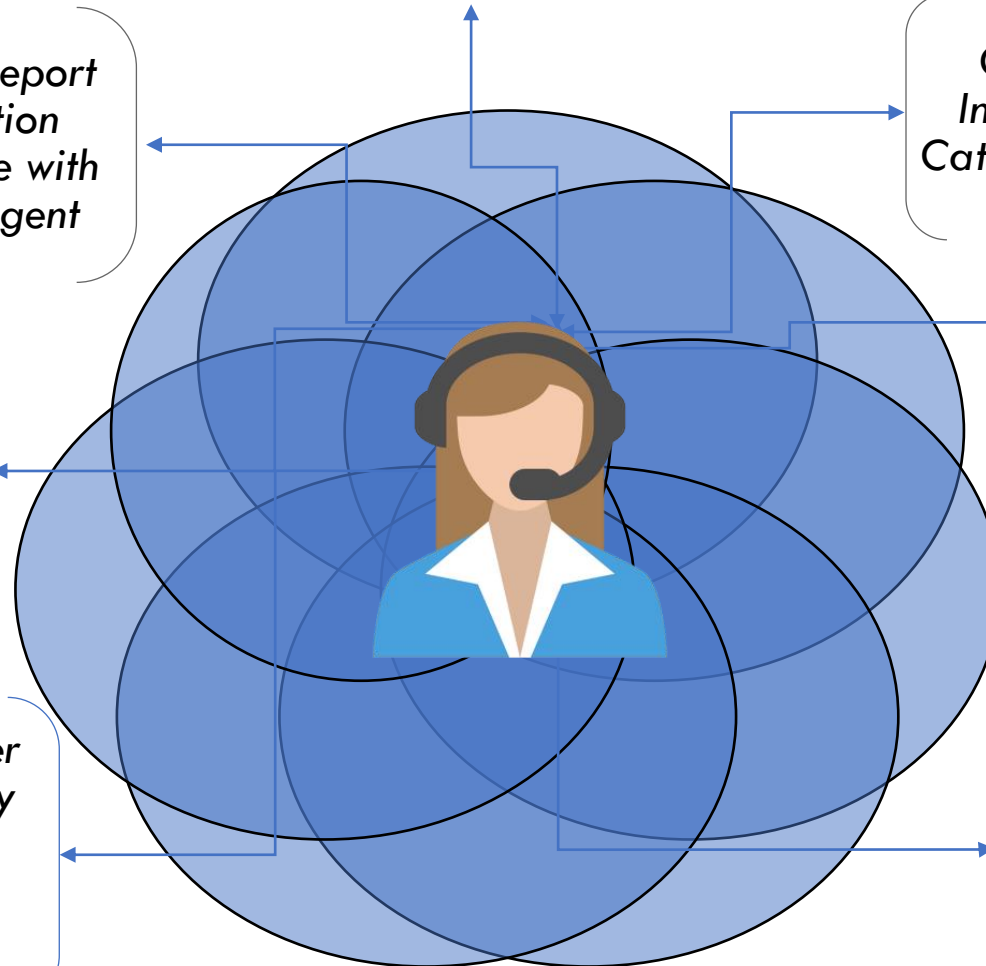
Campaign / DID / /Customer Care Inbound ACD Pre / Post IVRS Tree/s , Cater to up to 80% of your client queries without Human Interaction

Default Agent Pop Up and Disposition CRM / Admin-Supervisor CRM / MIS

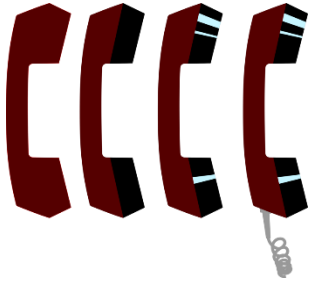
Single Tree IVRS / Barge In / Whisper / Real Time Monitoring / Android View for Live Dialing Status\*

Campaign / Phone Number / Customer Number or any combination custom nomenclature for Voice Logger / Call Recording

Custom\* : CRM / API Integration for SMS , Email , Zoho , Sales force , SugarCRM , Lead Squared , Bitrix , e- Commerce Portals and Websites or Cloud Telephony



## Conventional Manual Dialing



**Agent Salary @ 15000/Month**

- 240 Dialed Calls/Day/Agent
- **80 Connected Calls/Day/Agent**
- 10 Leads Generated/Day
  - 2 Closures/Day

20 Agents = 3,00,000 INR/Month  
= 36,00,000 INR/Annum

**Productivity / Revenue Loss**

**Ringing , No Reply , Voice Mails : YES**

**Recording/Report/Real Time : NO**

**CRM / SMS / WhatsApp Integration: NO**

**Web / CRM / API / OBD / Press 1 : NO**

**No Opt in Leads / OBD / Press 1 : NO**

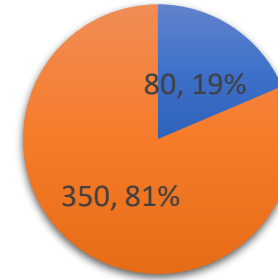
**Lead Security / OTP / Masking : NO**

## WHY PREDICTIVE

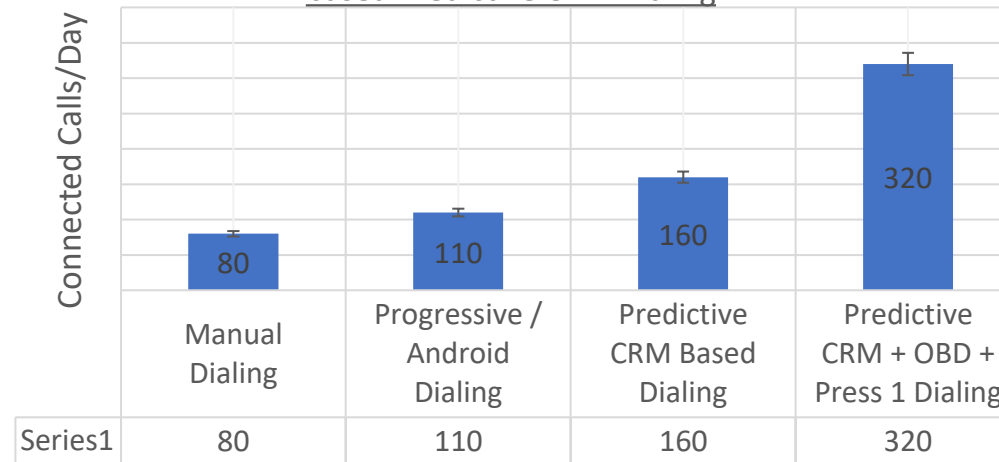
When Revenue is proportional to Connected Leads Per Day

■ What you are "DIALING"

■ What you can "DIAL"



Manual v/s Progressive v/s Predictive v/s OBD; Press 1 based Predictive CRM Dialing



**20 Agents on Manual = 5 Agents on Dialer**

15 Agents/Month Cost Cutting = 2,25,000 INR/Month =

**27,00,000 INR / Annum/ 5 Seats**

## Predictive Dialer + OBD CRM Suite



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**Agent Salary @ 15000/Month**

- 3000+ Dialed Calls/Day
- **320 Connected Calls/Day/Agent**
- 40 Leads Generated/Day
  - 8 Closures/Day

5 Agents = 60,000 INR/Month  
= 7,20,000 INR/Annum

**Productivity Optimization**

- Direct Hello from Callee , Only Connected Calls
  - OTP / Masking on Leads
- Recording / Reporting / Real Time Monitoring / Barge In
- CRM / SMS / Whatsapp / LinkedIn / FB / Website / ecommerce / API Integration
  - Hot Opt in Leads / OBD / Press 1



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# Avyukta -e- Call "Dialer Suite" Models

Rental / Purchase / EMI

Unlimited / Retail Models

Get your own In house (Optional) :

- ✓ Server / DoT VoIP
- ✓ GSM Gateway PRI

Unlimited / Retail / Rental Models

Not Required:

- ✓ PC / Laptop
- ✓ Internet

CRM on

- ✓ Mobile
- ✓ Tab
- ✓ Laptop / PC

**Premised / Inhouse**

**Work From Home / Without Internet / PC**

**Hosted / Android**

**VoIP**

Unlimited / Retail / Rental Models

- Starts @ 400 INR/Seat/Month\*
  - ✓ (subjected to number of seats)
  - ✓ Plug and Play
  - ✓ Go Live within 2 Hrs\*
  - ✓ Predictive / Progressive
  - ✓ Manual / Inbound ACD
  - ✓ IVRS / OBD / Press 1

• VoIP : Always Opex

- ✓ Unlimited / Retail VoIP
  - ✓ With/ Without
- ✓ Premised / Hosted Dialer
- ✓ 100% DoT Approved Routes from
  - ✓ Authorised A Class ISP's
- ✓ Fail Safe / Backup Routes
- ✓ Single Vendor Coordination



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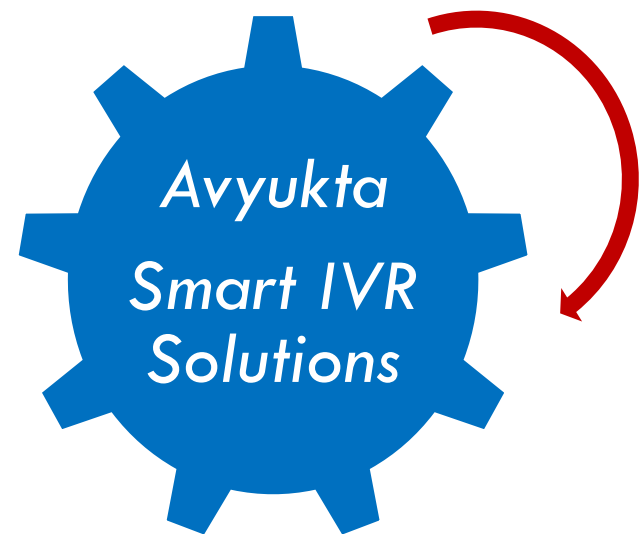
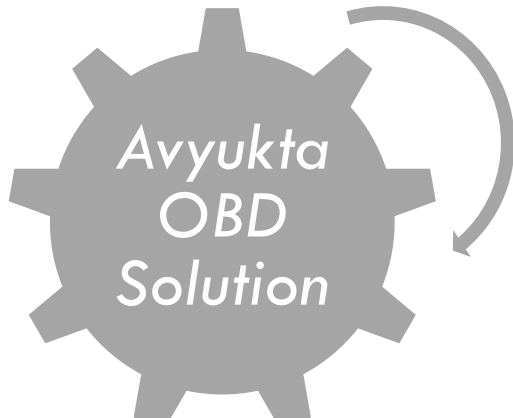
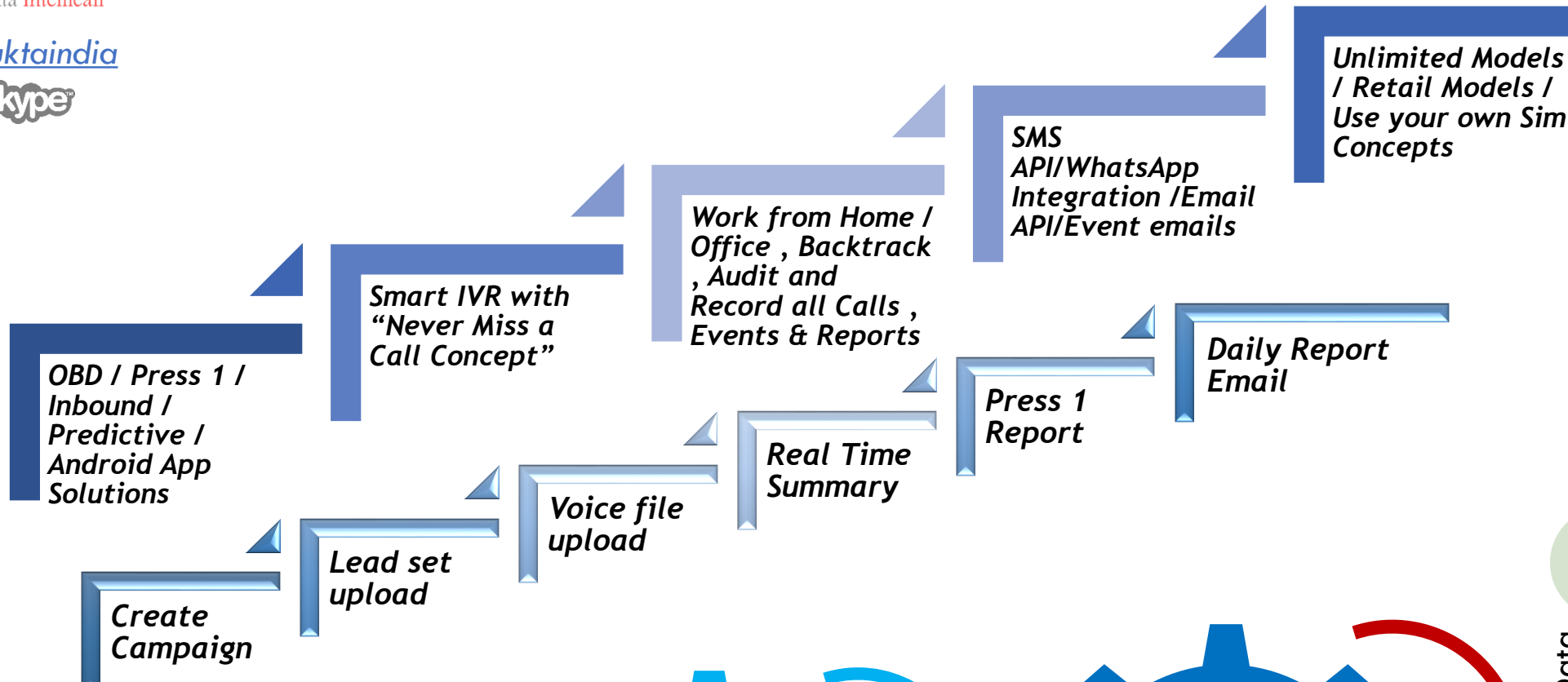
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# Avyukta Cloud Telephony Solutions



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- 100 MB Premium Data Center Based
- 100% Compliance
- 24X6 Support NoC
- Opex / Capex Models

Starts @ 5000 INR\*

+91-8560000600

- All Categories
- All Categories
- PRI Card
- GSM Gateway
- Server
- AGENT PC
- IP PHONE'S



**DINSTAR DWG2000F-1G GSM Gateway**

₹9,000 **₹8,400**

Brand: Dinstar

[Buy Now](#)



**Synway 4 Port GSM VoIP Gateways with SMS API**

₹32,000 **₹28,200**

Brand: Synway

[Buy Now](#)



**OpenVox VS-GW1202-8G VoxStack 8 Port GSM Gateway**

₹43,500 **₹39,480**

Brand: OpenVox

[Buy Now](#)

 **Single Vendor Coordination**

 **72 Hr Refund Policy**

 **24x6 Support**  
Activate Windows  
Go to Settings to activate Windows.  
Online 1

# Stages

- Proposaling
- Freezing Model
- Demo
- Pre-Sales
- Proforma Invoice
- Payment
- Invoice
- KYC
- Installation
- Training
- Welcome Email
- Login Credentials Handover
- Support NoC
- Go Live and Hand holding
- Client NoC
- L1-L2 24X6 NoC
- Feedbacking
- Learning

**2  
To  
48  
hrs.**

- a) Commercial Proposal and Architectural options
- b) Freezing Commercial and Technical Model
- c) Live Realtime Demo / Webinar /
- d) Video Demo Link / Demo Logins
- e) Checking Readiness of the site before installation
- f) along with pre requisites
- g) Sharing PI with Final Commercials and BoM
- h) Client Payment as per model based
- i) on successful pre sales
- j) Invoicing to the client
- k) Sign up of KYC and Documentation as per Gov compliances
- l) Remote / On Site Installation / Procurement
- m) Agent / Admin / Supervisor Training
- n) Sharing Login Credential and SLA's with
- o) Support Matrix and
- p) Escalation handling Procedures
- q) Internal NoC procedure
- r) Helping Agents Go Live
- s) NoC from Client
- t) post Go Live
- u) Regular generic Support activities
- v) Client feedbacking
- w) System improvement/s based on client feedback



# Avyukta Telephony CRM



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skype

Inception to Burial - Work from Office / Home Management of / for :  
It's not only a CLIENT relationship Management but a COMPANY relationship Management



## AVYUKTA CRM LOGIN

Extension\_4001\_kartikey@dialerindia.com

.....

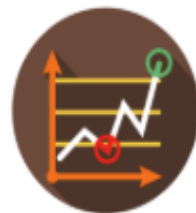
LOGIN



KPI



SUPPORT



MONITORING



COMMUNICATION



ANALYSIS



CUSTOMER



WEBSERVICE



INTERACTION



DATABASE



OPTIMIZATION



RELATIONSHIP MANAGEMENT



SAAS

- ✓ Employees / Operations
- ✓ Prospects / Clients
- ✓ Vendors / Affiliates / Resellers
- ✓ Inventory / Accounts / Tally
- ✓ Payments / Gateways
- ✓ Subscriptions / Reminders
- ✓ Lead Generation / Management
- ✓ Recordings / Audit / Backtrack
- ✓ Escalations / Ticket Handling
- ✓ Screen captures / IM / Emails
- ✓ Voice SMS / OBD / Press 1
- ✓ Predictive / Progressive / Manual
- ✓ Inbound ACD / IVR / Smart IVR



**“ALL”** *under single roof*

# Avyukta Telephony CRM : Task CRM



- ✓ Assign, Accept, Monitor, Audit Client or Internal L1 /L2 Tasks with time lines , Hide all confidential contact numbers
- ✓ Attendance , Occupancy , Break , Work , Idle Time Management with Chat, GPS with Multi Channel options

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🔍 Search here
Break 
🔔 3
💬 8
Employees ▾
Kartikey ▾

- Dashboard
- Tasks ▾
  - Assign Task
  - Running/Completed Task
  - Assigned To Me
  - Add New Paid Task
- Leave Request
- Token
- Employee Task Approved
- Card Raise
- Profile >
- Today
- Sales CRM
- Client CRM
- Payment CRM

**Welcome, Kartikey**

Tuesday, 02-Jun-2020

**TODAY**

Today

Sales CRM

Client CRM

Payment CRM

**Current Year Month Wise Task Statistics**

Month	Task Count (Approx.)
February	380
March	20
April	120
May	60
June	5





**Current Month Day Wise Task Statistics**

Date	Task Count (Approx.)
01 Jun	2





# Avyukta Telephony CRM : Today CRM

- ✓ Auto Answers to the otherwise manually impossible : Who , Where , When , How and What ?
- ✓ In ' Out Calling , Email , Whatsapp , SMS CCTV , Browsing Logs , Screen Captures , IM , Chat , Calendar AND SO ON

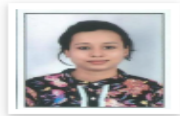
## LOGGED IN EMPLOYEES

 <p><b>Rohit</b> Login : 11:59 (WFO) ON BREAK</p> <ul style="list-style-type: none"> <li>Pending Tasks: 0</li> <li>Since: 00:00</li> <li>Occupancy: 0%</li> <li>Break: 0:46</li> </ul> <p>ON BREAK</p> <p>No Task</p>	 <p><b>Paramjeet Singh</b> Login : 13:33 (WFH) ON WORK</p> <ul style="list-style-type: none"> <li>Pending Tasks: 0</li> <li>Since: 02:14</li> <li>Occupancy: 0%</li> <li>Break: 3:6</li> </ul> <p>Dev ABC</p> <p>Installation/Setup</p>	 <p><b>Bhisham</b> Login : 14:01 (WFO) ON BREAK</p> <ul style="list-style-type: none"> <li>Pending Tasks: 1</li> <li>Since: 00:00</li> <li>Occupancy: 0%</li> <li>Break: 0:46</li> </ul> <p>ON BREAK</p> <p>No Task</p>	 <p><b>Kartikey</b> Login : 14:46 (WFH) IDLE</p> <ul style="list-style-type: none"> <li>Pending Tasks: 6</li> <li>Since: 00:00</li> <li>Occupancy: 0%</li> <li>Break: 15:46</li> </ul> <p>IDLE</p> <p>No Task</p>
--	---	--	--

## NOT LOGGED IN

 <p>Pending Task: 1</p>	 <p>Pending Task: 0</p>	 <p>Pending Task: 0</p>	 <p>Pending Task: 0</p>
---	--	---	---

## LOGGED OUT

 <p>Pending Task: 24</p>
---

# Avyukta Telephony CRM : Sales CRM

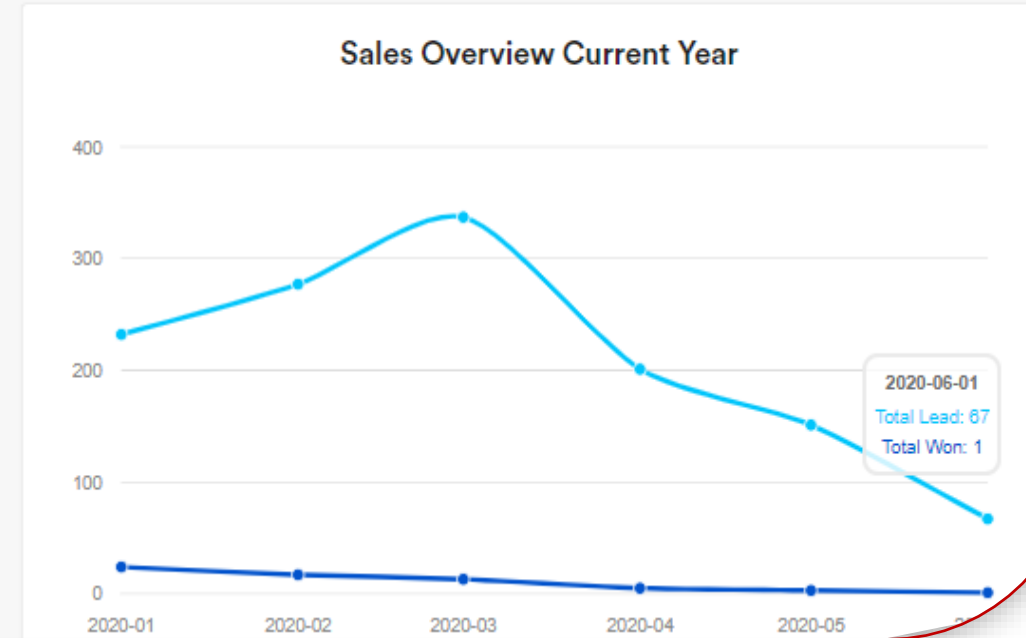
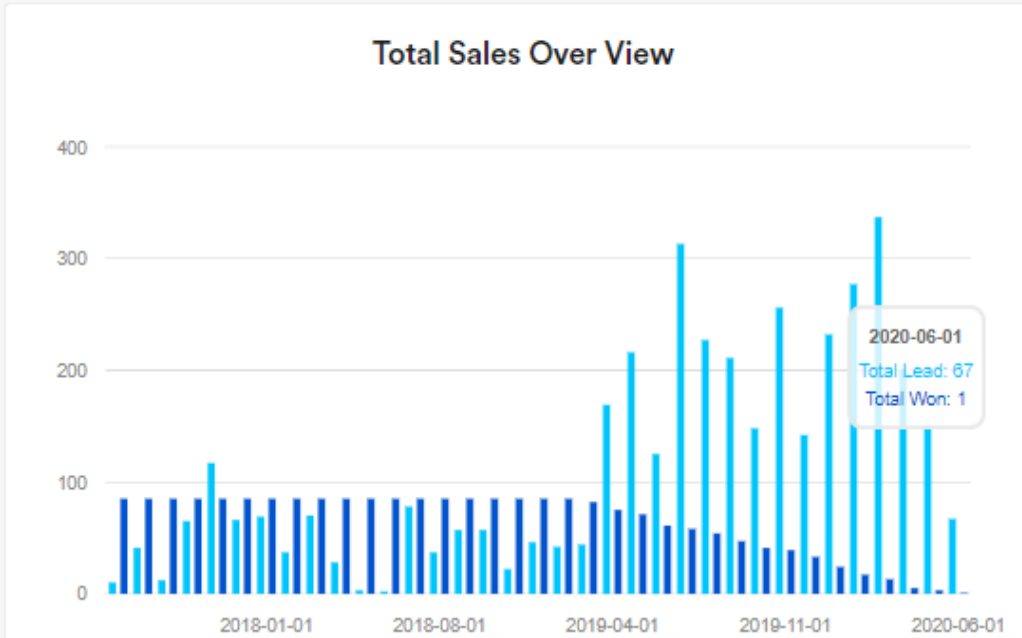
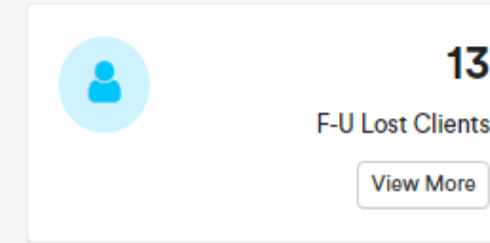
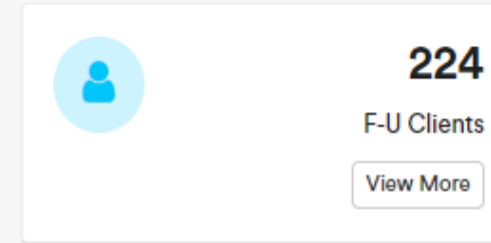
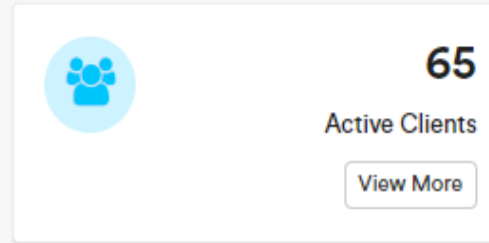
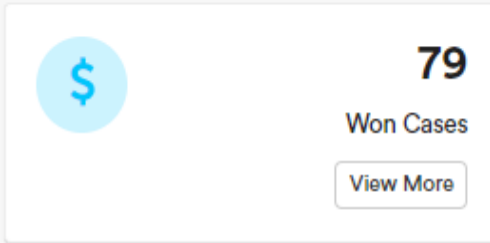
- ✓ No Lead Exposed\* , Reseller Transparency , Composite Follow up and doc based back tracking with reminders and stats
- ✓ Multi Channel Predictive / Progressive / Manual Calls , IM , Email , SMS , GPS , Inbound , Prospect / Client History

- Dashboard
- Follow-Up Lead List
- Import Leads
- Follow-Up
  - Add Follow-Up Lead
  - Unqualified Follow-Up Lead
  - India Mart Lead
  - All Follow-Up Lead List
- Assign Task
- BDM Monthly Stats
- Leads
- Customer
- NOC Customer List
- Training
- Reseller
- Profile
- Update Salary
- Card Raise



Welcome, Kartikey

Tuesday, 02-Jun-2020





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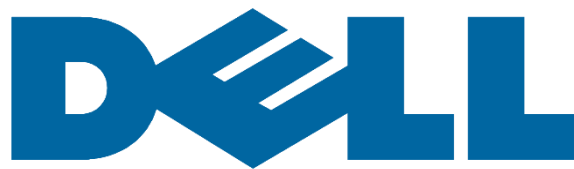


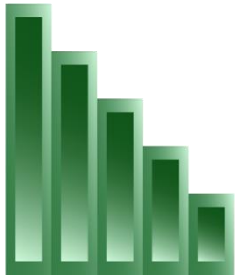
# Trust over 13+ years

## Some\* Major Clients



# CTI Hardware (Voice )Partners





# Useful links

[Domestic Architectures](#)

[International Architectures](#)

[Demo Video](#)

[Video Tutorials](#)

[Sample Voice Overs, Jingles and Melodies](#)

[DoT License / OSP Registration](#)

[PRI card / GSM Gateway / IP Phones / Headphone Buy Online](#)

[Vendor Comparison](#)

[Avyukta CRM Demo Videoa](#)

[Avyukta Sales CRM Demo Video](#)

[Avyukta Task CRM Demo Video](#)

[Avyukta Today CRM Demo Video](#)

[Request a Demo](#)

[Avyukta Client CRM Login](#)

[Support SLA](#)

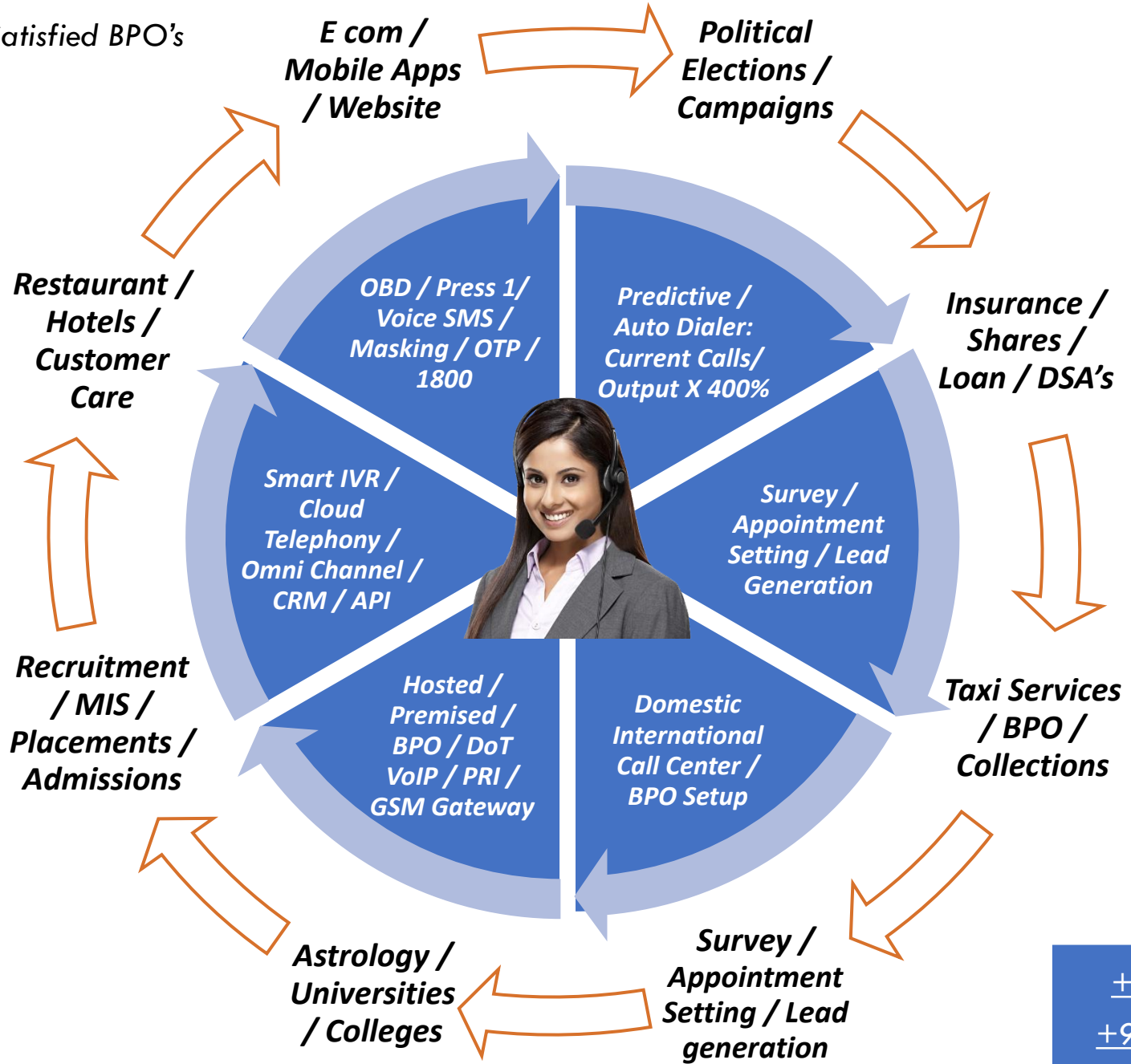
[Avyukta on Youtube](#)

[Avyukta on Linkedin](#)

24 X 7 X 365 "Decade" of 1900+ Satisfied BPO's



**"THE" SINGLE ANSWER TO YOUR A TO Z TEL- "e" - CALLING REQUIREMENTS**



**The Competition Assassinator**

- ✓ 275+ Live Ref. Centres
- ✓ 11 Yrs. X Asterisks Dev.
- ✓ 9 Countries, 91+ Cities
- ✓ Live Demo / PoC
- ✓ Lower than the Lowest Professional Bidder
- ✓ All possible Techno-commercial models
- ✓ No Blame Game : Your CTI-CRM-VoIP "SPOC"
- ✓ 100% Gov. Compliance
- ✓ 72 HR Refund Policy
- ✓ 10% Ref. discount/s
- ✓ 24X6 Support NoC

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# Channels



Avyukta Group  
IT-WEB-TELEPHONY



Volans  
"We Care"



Globus Solutions  
A Datamatics Company



5  
**Elements**



**NETWORKS**

## **Jaipur:**

89, Marudhar  
Nagar, DCM ,  
Behind  
McDonald,  
Ajmer Road  
( HO )

[dialerindia.com](http://dialerindia.com)

## **New Delhi:**

23, A, Times of  
India Building ,  
Main Najafgarh  
Road

(Channel  
Partner)

[dialerdelhi.in](http://dialerdelhi.in)

## **Manila:**

Unit 2002 ,City  
land 10 Tower 2,  
Makati City  
1227 Metro  
Manila, Phil.

(Channel  
Partner, APAC)

[dialerphilippines.com](http://dialerphilippines.com)

## **Nairobi:**

2 Floor, Brick  
Court, Woodvale  
Grove, Nairobi,  
Kenya

(Channel  
Partner, West  
Africa)

[dialerafrica.com](http://dialerafrica.com)

## **Ahmedabad:**

C-1028,Siddhi  
Vinayak Tower,  
Ahmedabad,  
Gujarat 380051

(Channel Partner,  
Gujrat)

[dialerahmedabad.in](http://dialerahmedabad.in)